

## Proof of value

## AI Solution

## Proof of concept

### Value

How is this solution creating business value? What KPI's are improved by how much? How will business value be measured?



### Measure

What should you measure to assess the quality of the solution and to validate your business case?



### Action

What actions are needed for the end user to be successful? How does it help the end user?



### User interface

How will the solution facilitate the end user's job to be done.



### Insights

What insights are required for the end user to perform the right actions. How will you assess accuracy?



### Model

What type of model will be used. What will be the target variable? What are the minimal required features?



### Data

Which data sources are required? Is it internal or external? How can these be extracted?



Which stakeholders are involved? How much of their time is required? E.g. a business sponsor, a business sponsor, a product owner, domain experts, UX/UI experts? Who is willing to perform the intended action in the new business process?

Stakeholders

### Business requirements

What business requirements should be at least met, for the solution to be acceptable for the end users

Which stakeholders are involved? How much of their time is required? E.g. an analytics translator, a data scientist, a data engineer?

Stakeholders

What are the investments involved for the proof of value? E.g. what roles are required, how much time are they required and what are the costs per hour/day/week? Are there risks associated with the solution?

Investments

### Technological requirements

What technological requirements should be at least met, for the solution to be acceptable for the end users

What are the investments involved for the proof of concept? E.g. what roles are required, how much time are they required and what are the costs per hour/day/week? Are there risks associated with the solution?

Investments